

**Appendix C Pricing Index
DIR-CPO-5079
Digital Display Solutions, Inc.**

Manufacturer / Brand	Category	DIR Customer Discount % off MSRP
ABSEN	Icon 3.0	35.00%
AUDIO-TECHNICA	MICROPHONE RECEIVERS	30.00%
AVPRO	CONFERENCE SWITCHERS	43.00%
	AUDIO & VIDEO EQUIPEMENT	
BARCO	COLLABORATION	10.00%
	PROJECTORS	35.00%
BIAMP	DSP	40.00%
BIAMP: CAMBRIDGE	SOUND MASKING	40.00%
BOSE	PROFESSIONAL	42.00%
	CONFERENCING/UC	10.00%
BRIGHTSIGN	DIGITAL SIGNAGE	20.00%
BRIGHTSIGN	DIGITAL SIGNAGE: Wireless Bluetooth Module for 3 Series Players. North America	10.00%
BRIGHTSIGN	Accessories	10.00%
CRESTON ELECTRONICS	AUDIO & VIDEO EQUIPMENT	42.00%
	CONTROL	42.00%
	SPEAKERS	42.00%
	UNIFIED COMMUNICATIONS	10.00%
	MANAGEMENT: MONTHLY SUBSCRIPTION	10.00%
EPSON	PROJECTORS (PORTABLE, CLASSROOM, MEETING ROOM, INTERACTIVE, DOCUMENT CAMERAS)	10.00%
EPSON	LARGE VENUE PROJECTORS	30.00%
	LAMPS	20.00%
EXTRON	AUDIO & VIDEO EQUIPMENT	41.00%
	CONTROL	
	COLLABORATION SYSTEMS	
LEA	NETWORK AMPS	45.00%
	DANTE AMPS	
LEGRAND AV: CHIEF	MOUNTS	35.00%
LEGRAND AV: DA-LITE	PROJECTOR SCREENS	35.00%
LEGRAND AV: LUXUL	NETWORK	35.00%
LEGRAND AV: MIDDLE ATLANTIC	RACKS	35.00%
LEGRAND AV: VADDIO	CAMERAS and AV BRIDGES	30.00%
LG	LG DIGITAL SIGNAGE	20.00%
LIBERTY AV	WIRE & CABLES	40.00%
	AUDIO & VIDEO EQUIPMENT	

LUMENS	CONFERENCE CAMERAS	40.00%
LUTRON	LIGHTING	30.00%
MARSHALL FURNITURE	FURNITURE	40.00%
SENNHEISER	AV INTEGRATION	40.00%
	PRO AUDIO	30.00%
SHURE	MICROPHONE RECEIVERS	33.00%
	DIGITAL MICROPHONES	
SNAP ONE: STRONG	RACKS & MOUNTS	40.00%
SNAP ONE: DRAGONFLY	PROJECTOR SCREENS	40.00%
SNAP ONE: BINARY	AUDIO & VIDEO	40.00%
SNAP ONE: ARAKNIS	NETWORK	40.00%
SNAP ONE: NEARUS	CAMERAS and AV BRIDGES	40.00%
SNAP ONE: WATTBOX	POWER CONDITIONERS	40.00%
SNOWSOUND	ACOUSTIC TREATMENTS	42.00%
SONANCE	SPEAKERS	30.00%
SONANCE: IPORT	TABLET DOCKS	30.00%
TEKVOX	CAMERAS	22.00%
	CONFERENCE	
WALL-SMART	RETRO-FIT FLUSH MOUNT KITS	40.00%
	SOLID SURFACE MOUNTS	
WILLIAMS AV	TRANSLATION SYSTEMS & CC	32.00%
	ASSISTED LISTENING RF and WIFI	
YAMAHA	NETWORK SWITCHES	25.00%
	POWER AMPLIFIERS	
	LOUDSPEAKERS	
	MIXING CONSOLES	
DTS-AV	Programming Labor Rate	8.00%
	Installation and Service Labor Rate	
	Professional Technician Rate	